

### **New goodies from IBM**

IBM Australia has released five new software products designed to operate on the IBM PC, XT and AT. They are *AusData*, *Marketpac*, *Saltbush Series*, *Accounting One* and *Wordworm* and were released through IBM's Software Development Support Centre which helps local manufacturers with the development and business management of their products.

*AusData* is a data entry program designed to allow a key entry operator to enter data at maximum speed. Full verification facilities are provided along with the capability to display an existing record for confirmation. Invalid data is detected at the time of entry and concise messages notify the operator whenever an error is made. Two levels of 'help' files

also provide assistance.

Using *AusData*, an operator can program for different record formats to be presented in a predetermined order, insert an out of sequence document into correct order within the batch and conduct searches of the current data batch either by record number or field contents. Other functions include batch balancing and batch formatting.

*Marketpac* is a computerised prospecting system with the primary function of recording and maintaining both customer and prospective customer data. It allows marketing staff to perform organised follow-up programs and provides management with the tools to exercise control.

The *Saltbush Series* is a farm management system consisting of five major systems: general accounting, livestock accounting, general listing for records of such things as machinery, performance recording system and gross margins analysis.

*Accounting One* is an integrated accounting package designed for small to medium-sized business. It caters for the stock purchases through to the preparation of profit and loss and balance sheet statements.

Information can be entered as it comes in because the system will sort, organise and file it if a mistake is corrected in one file, *Accounting One* automatically corrects all files. Inventory levels and values can be adjusted automatically.

*Wordworm* is an educational spelling game which is based on the idea that not all words lend themselves to the neat rules of spelling. Difficult words are usually remembered by repetition and recognition of what the correctly spelt word looks like. The program uses a basic dictionary of frequently misspelt words and a game strategy that re-inforces the correct spelling of these words.

IBM has also released new programs for the JX. They are *Direct Helper*, *Attache Business Pack*, and *Typequick*, *Accounting One*, *Wordworm* and *Saltbush Series* also run on the JX. Software is available to run these on the IBM PC, PC XT and AT.

*Direct Helper* is a computer-based remedial reader designed to help children and adults overcome learning disabilities. *Direct* (Dysexic Imaginative Reading Encouragement using Computer Techniques) *Helper* is a proven method of assisting people with learning disabilities, especially where more traditional methods of teaching have failed.

*Attache Business Pack* is a modular accounting system designed to meet the requirements of small to medium sized businesses and the operating divisions of larger companies. It may be purchased as individual accounting modules or in integrated packages.

*Typequick* is a professional keyboard training course for business, education and home users designed around a ten-lesson format for the main keyboard. Also, there is a three-lesson format for training on the numeric keypad and special keys.

*IBM Australia Limited*  
100 Walker Street  
North Sydney NSW 2060  
Tel: (02) 923 5123